# INVESTIndiana

September 9, 2010







## Forward-looking Statement Disclosure

Except for historical information contained herein, the matters discussed in this document express "forward-looking statements." Generally, the words "believe," "expect," "intend," "estimate," "anticipate," "project," "will" and similar expressions indicate forward-looking statements. Those statements, including statements, projections, estimates or assumptions concerning future events or performance, and other statements that are other than statements of historical fact, are subject to material risks and uncertainties. 1st Source cautions readers not to place undue reliance on any forwardlooking statements, which speak only as of the date made. 1st Source may make other written or oral forward-looking statements from time to time. Readers are advised that various important factors could cause 1st Source's actual results or circumstances for future periods to differ materially from those anticipated or projected in such forward-looking statements.





## Corporate Overview

#### \$4.5 billion community bank with international reach

- Personal and business banking, specialty finance, leasing, investment management, trust & estate planning, insurance sales, and mortgage banking operations
- Founded in 1863, headquartered in South Bend, Indiana
- Market cap \$407 Million (8/27/10)





## 1st Source Strategy

- Deliver personalized, community banking to individuals, businesses and institutions within northern Indiana and southwestern Michigan through knowledgeable, local members of the community
- Diversify and add growth through our national and international specialty finance markets including aircraft, construction equipment, trucks, rental agency cars and environmental equipment





#### Locations

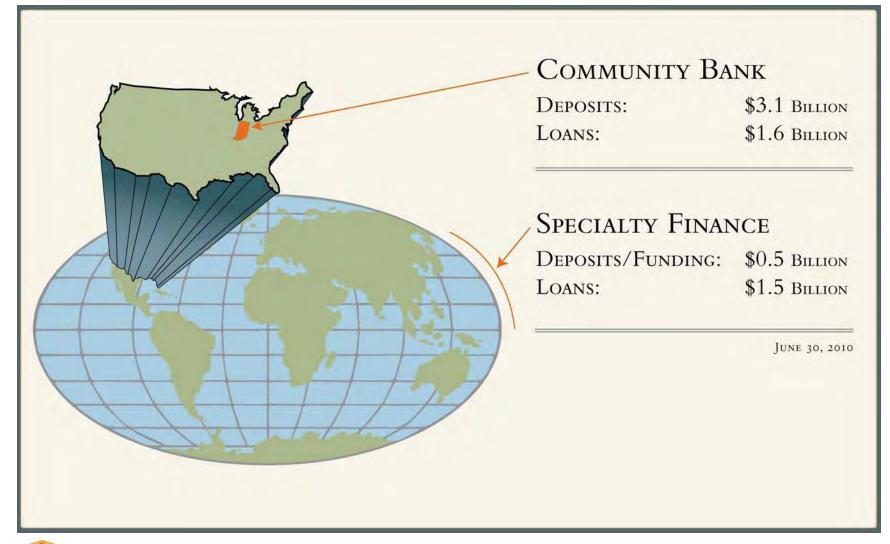


- 76 Banking Centers
- 94 Twenty-four hour ATMs
- 22 Specialty Finance locations nationwide
- 7 1st Source Insurance offices
- 7 Trust & Wealth Management locations





### Market Area







#### **Business Mix**

6/30/10



Personal Community Banking

\$505 million



Business
Community Banking

\$1.1 billion



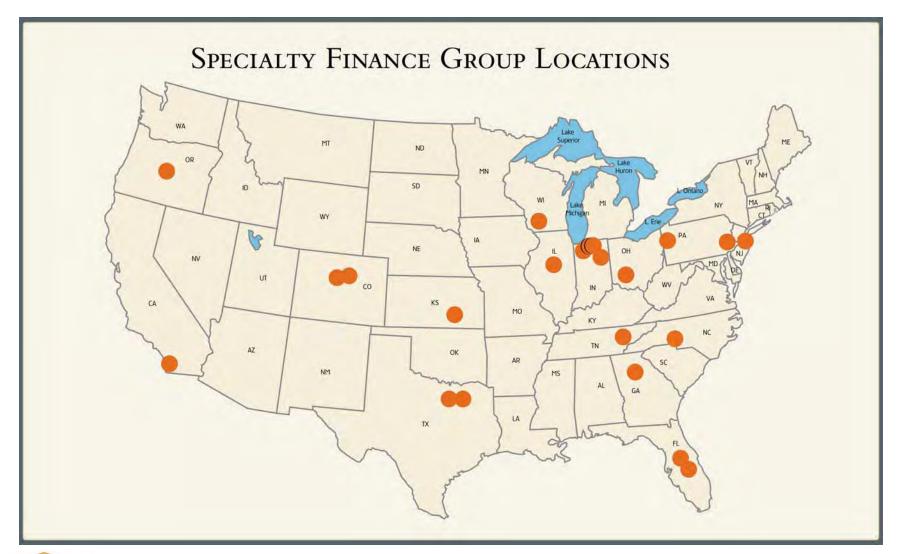
**Specialty Finance** 

\$1.5 billion





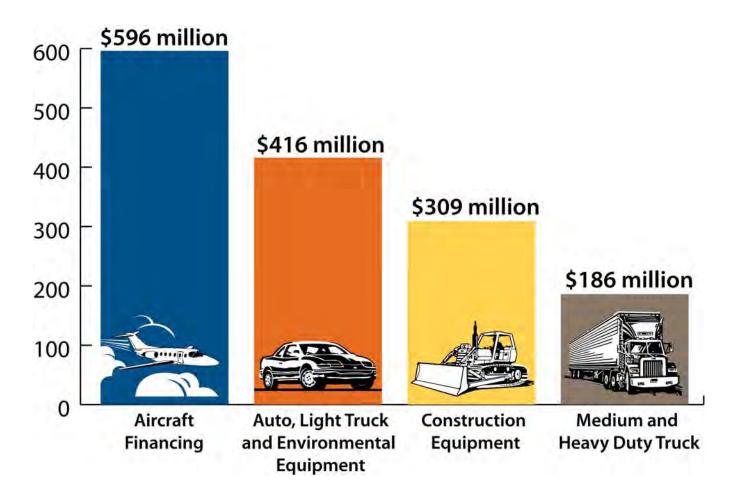
## Market Area

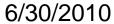






## Specialty Finance

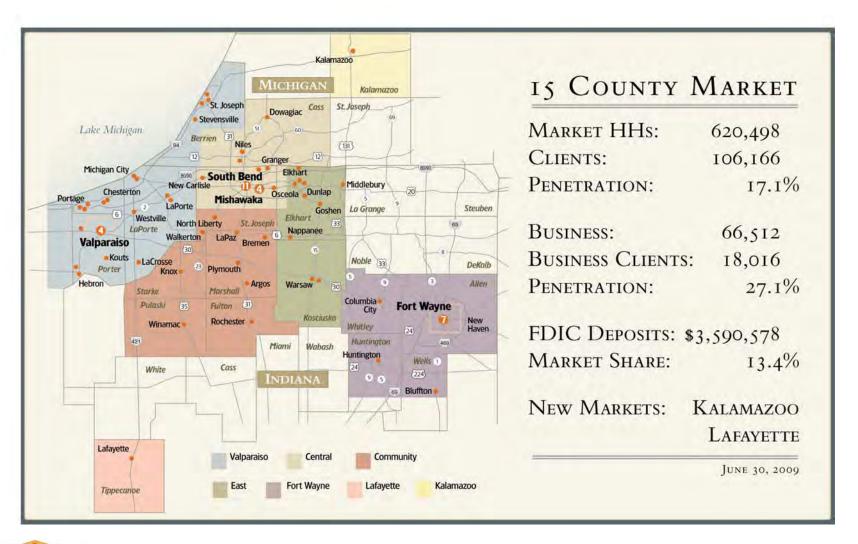








## Community Banking







## Community Bank Industry















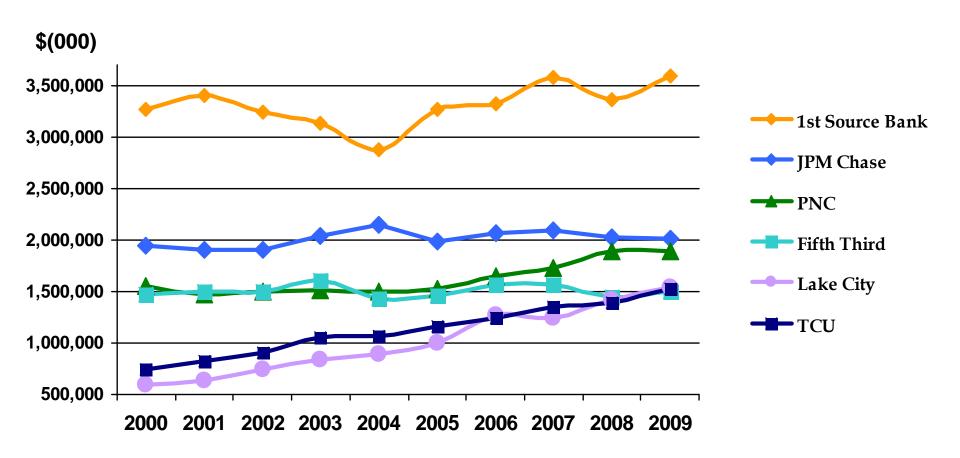






## Deposit Market Share

#### **15-County Market**







#### Market Share



#1 provider of SBA\*
loans in northwest Indiana
and southwest Michigan.





#3 provider of loans for home improvement.





#### Client Satisfaction

## Local Newspapers' Reader Polls



 "Favorite Bank in Michiana Region" by readers of The South Bend Tribune for the 7th consecutive year, 2010

 "Best of Marshall County" by readers of The Plymouth Pilot, 2009

າ" by readers of

 "Best of the Best" by readers in southwestern Michigan, 2010 (Niles, Cassopolis, Edwardsburg, Dowagiac, etc)

Dowagiac, etc)

 "Best of Starke County" by readers of The Starke County Reader, 2010 's of

ers of





# Larry Lentych Chief Financial Officer





# Balance Sheet Highlights

	12/31/09	6/30/10	Change
(\$ Millions)			
Total Assets	\$4,542.1	\$4,531.3	(0.2)%
Total Loans & Leases	\$3,093.2	\$3,131.7	1.2 %
Total Deposits	\$3,652.5	\$3,609.6	(1.2)%
Total Common Equity	\$ 465.4	\$ 483.9	4.0 %
Total Common			
Equity to Assets	10.3%	10.7%	_





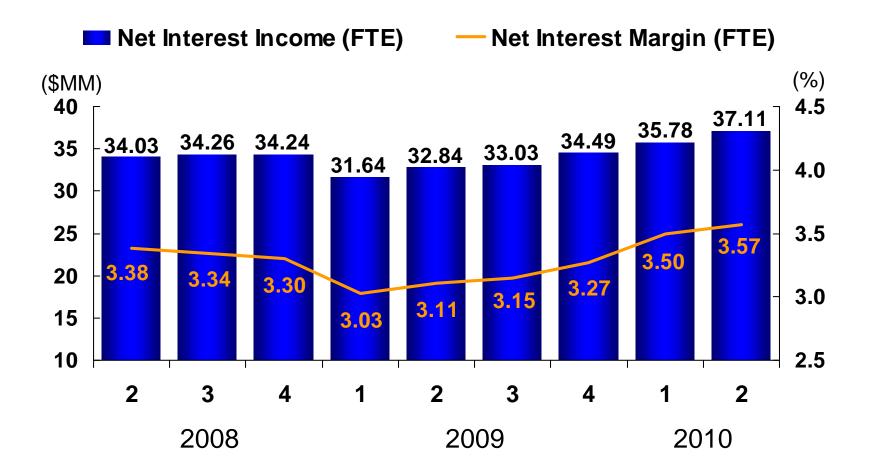
# Second Quarter Earnings Highlights

	2nd Quarter			Year-to-Date		
	2009	2010	Change	2009	2010	Change
Net Income (000's)	\$ 6,283	\$ 7,795	24.1%	\$ 12,534	\$ 17,474	39.4%
EPCS (Diluted)	\$ 0.19	\$ 0.25	31.6%	\$ 0.39	\$ 0.57	46.2%
ROA	0.56%	0.69%	-	0.56%	0.78%	-
ROCE	3.93%	5.06%	_	4.12%	5.93%	_





#### Net Interest Income

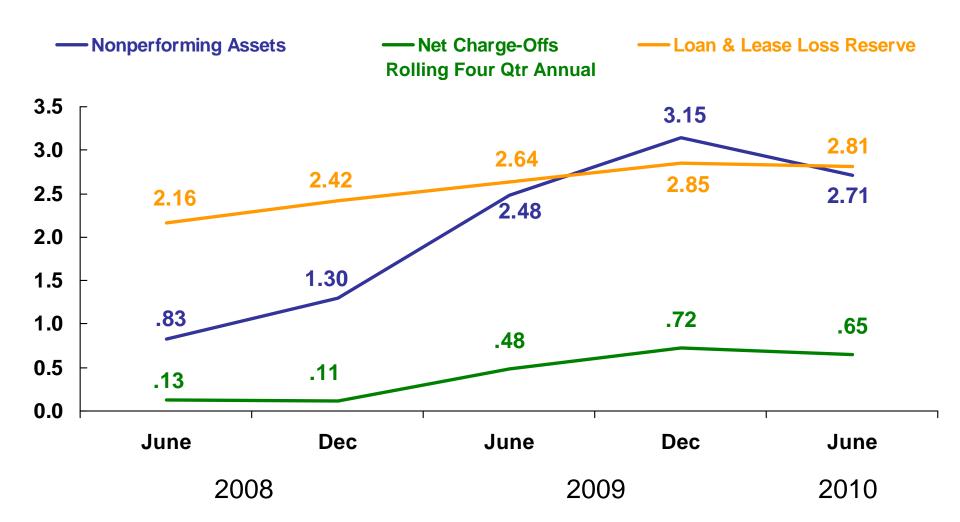






## Loan & Lease Quality

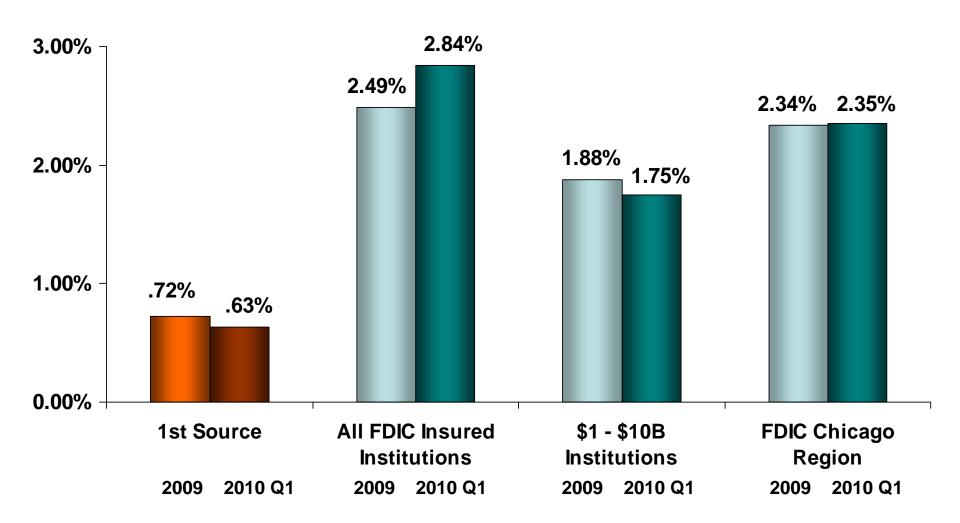
(% of Loans and Leases)







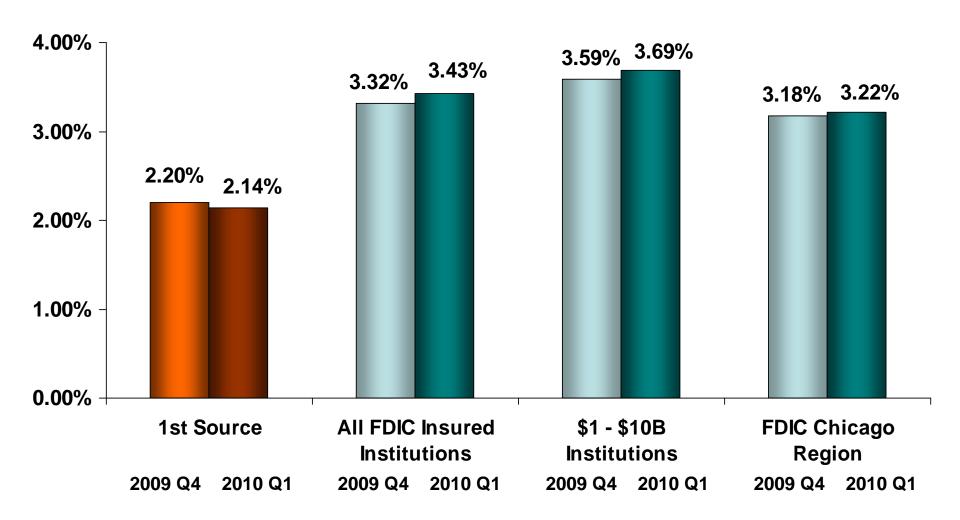
## Asset Quality - Net Charge-offs to Loans and Leases







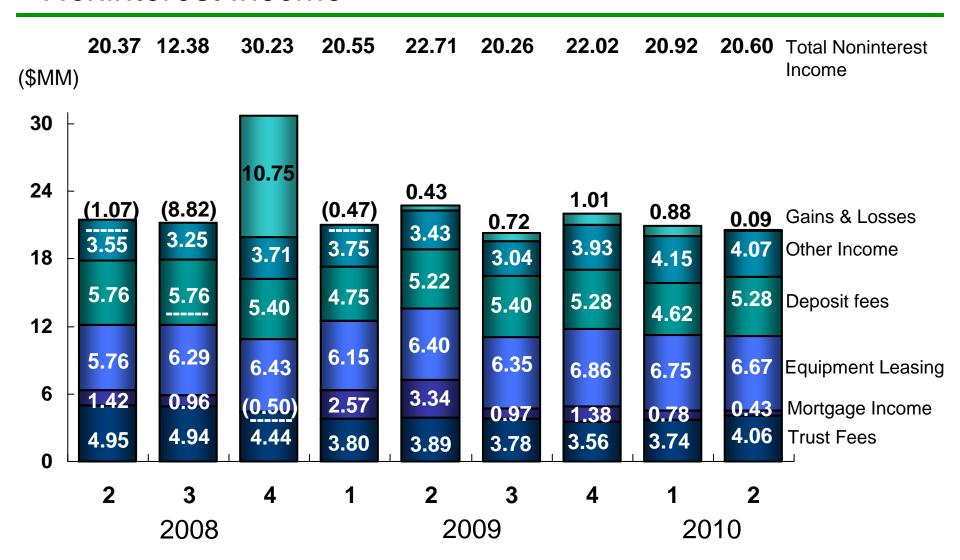
## Asset Quality – Noncurrent Assets plus OREO to Assets







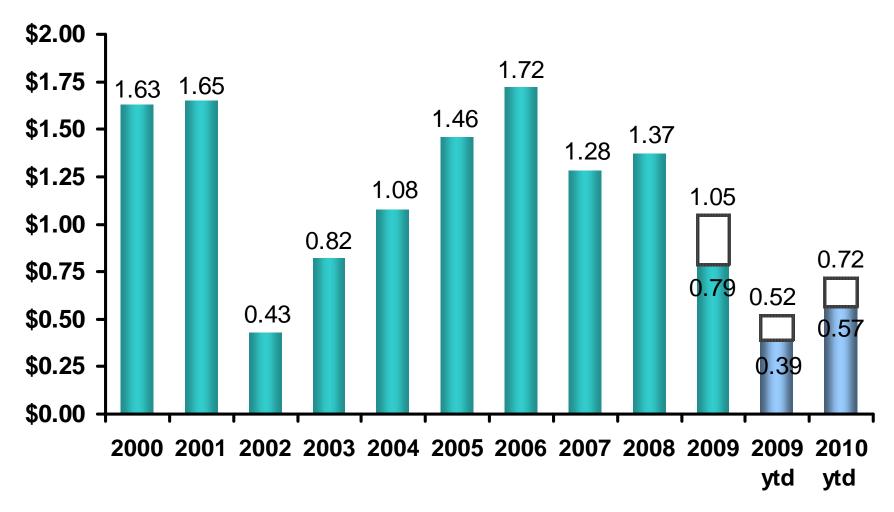
#### Noninterest Income







## Diluted Net Income per Common Share

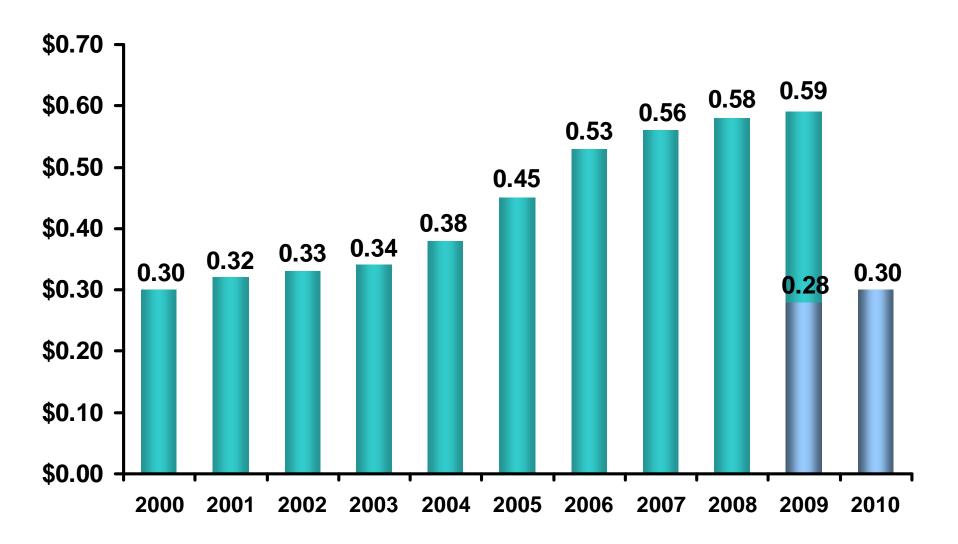




----:: Preferred Stock Impact



## Common Dividends per Share





Source. Corporation

# Why Invest in 1st Source?





Strongly capitalized

		with TARP	Estimated without TARP
•	Risk-based capital Tier 1	16.58%	13.45%
•	Risk-based capital – total	17.87%	14.74%

- Stable credit quality, strongly reserved
  - 2.81% loan loss reserve
  - NPAs mainly collateralized
- Diversification of income mix
  - 37% of net revenue in fee income
- Diversification of product mix & geography
  - Asset generation capability





- Dominant local market share
- Improving cost efficiencies
- Recently improving margins
- Historically consistent and growing dividend





- No sub-prime exposure
- No highly inflated real estate markets
- Majority of commercial real estate lending is owner occupied





#### The Top 150 Performers

- # 8 2010 Bank Performance Scorecard
- Bank Director Magazine, banks over \$3.0 billion
- Based on Profitability, Capital Adequacy, and Asset Quality
- Up from # 30 in 2009, # 43 in 2008 and # 65 in 2007



#### Five-Star Rating from Bauer Financial

- Highest rating possible
- Based on capital ratio, profitability/loss trend, credit quality, CRA ratings, etc.





## 100 Most Trustworthy Public Companies

Forbes, April 2009

Selected out of 12,000 publicly traded companies

Recognized for transparent and conservative accounting practices, solid corporate governance and management, according to rankings compiled by Audit Integrity.

"These companies do not play games with revenue and expense recognition, or with asset valuation." Forbes 4/2/09





#### Contact Information

 1st Source common stock is traded on the NASDAQ Global Select Market under "SRCE"

Website: www.1stsource.com

Investor Relations:

Melissa Collins

574-235-2495



