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# 1st Source Corporation Reports First Quarter Results, Cash Dividend Declared

## **QUARTERLY HIGHLIGHTS**

- Net income was \$29.46 million for the quarter, up \$1.03 million or 3.61% from the previous quarter and down \$1.67 million or 5.36% from the first quarter of 2023. Diluted net income per common share was \$1.19, up \$0.04 or 3.48% from the previous quarter and down \$0.06 or 4.80% from the prior year's first quarter of \$1.25.
- Cash dividend of \$0.34 per common share was approved, up 6.25% from the cash dividend declared a year ago.
- Average loans and leases grew \$116.21 million in the first quarter, up 1.82% (7.28% annualized growth) from the previous quarter and \$467.87 million, up 7.75% from the first quarter of 2023.
- Tax-equivalent net interest income was \$72.06 million, up \$0.57 million or 0.79% from fourth quarter 2023 and up \$2.27 million or 3.26% from the first quarter a year ago. Tax-equivalent net interest margin was 3.54%, up three basis points from the previous quarter and down six basis points from the first quarter a year ago.
- Net charge-offs of \$6.12 million or 0.38% of average loans and leases occurred during the quarter.

**South Bend, IN** - 1st Source Corporation (NASDAQ: SRCE), parent company of 1st Source Bank, today reported quarterly net income of \$29.46 million for the first quarter of 2024, up \$1.03 million or 3.61% from the previous quarter and down 5.36% from the \$31.12 million reported in the first quarter a year ago. Diluted net income per common share for the first quarter of 2024 was \$1.19, up \$0.04 or 3.48% from the previous quarter and down 4.80%, versus \$1.25 in the first quarter of 2023.

At its April 2024 meeting, the Board of Directors approved a cash dividend of \$0.34 per common share, up 6.25% from the cash dividend declared a year ago. The cash dividend is payable to shareholders of record on May 6, 2024, and will be paid on May 15, 2024.

Christopher J. Murphy III, Chairman and Chief Executive Officer, commented, "We are pleased with our increase in revenue and net interest margin expansion compared to the previous quarter. Average loans grew \$116.21 million, up 1.82%, while average deposits decreased slightly from the previous quarter. Although our tax-equivalent net interest margin continued to endure competitive deposit rate pressures, we improved our overall margin by three basis points compared to the prior quarter. Additionally, our liquidity and capital positions remained strong during the quarter.

For: Immediate Release April 25, 2024 "Credit was challenged in the quarter, with elevated net charge-offs, the majority of which were from two commercial business accounts unrelated to our commercial real estate portfolio. Nonperforming assets to loans and leases at March 31, 2024, was 0.34%, down from 0.37% at December 31, 2023, and the allowance for loan and lease losses as a percentage of total loans and leases remained strong at 2.26%, which was unchanged from 2023 year end.

"At 1st Source, we value integrity, teamwork, superior quality, outstanding client service, community leadership, delivering true relationship banking and operating with strong capital. We believe these values differentiate us from our competition, and we received confirmation of this belief during the quarter. In March, we were excited to learn that 1st Source was ranked 14th in the country and number 1 in Indiana in Forbes' 15th annual America's Best Banks list. The 200 largest publicly traded banks and thrifts were eligible for the list and the top 100 were ranked according to 10 metrics measuring growth, credit quality and profitability for the 2023 calendar year, as well as stock performance in the 12 months through March 18, 2024.

"In March, we were also happy to learn that 1st Source was ranked 22nd in S&P Global Market Intelligence's Top 50 Community Banks with \$3B to \$10B in assets. This is especially powerful because S&P Global Market Intelligence places special consideration on the strength and risk profile of balance sheets in addition to their returns, growth, and funding.

"And finally, 1st Source Bank was once again rated 5 stars by BauerFinancial. Ratings are based on performance data from 2023 for U.S. Banks including leverage capital ratios, profitability/loss trends, market versus book value of the investment portfolio, along with many other factors. These rankings are a testament to our team's enduring commitment to making smart financial decisions and working to ensure that 1st Source remains among the nation's most stable banks, so we are able to serve our clients well for the long term", Mr. Murphy concluded.

#### FIRST QUARTER 2024 FINANCIAL RESULTS

### Loans

First quarter average loans and leases increased \$116.21 million to \$6.50 billion, up 1.82% from the previous quarter and increased \$467.87 million, up 7.75% from the first quarter a year ago. Average loan growth during the quarter occurred primarily within the Auto and Light Truck, Renewable Energy and Commercial Real Estate portfolios.

### **Deposits**

Average deposits of \$7.01 billion, declined \$57.56 million, or 0.81% from the previous quarter, and grew \$142.10 million or 2.07% compared to the quarter ended March 31, 2023. Average balances were down slightly from the previous quarter and the overall deposit mix changed as rate competition continued to drive consumers to higher yielding time and money market deposit accounts.

End of period deposits were \$7.06 billion at March 31, 2024, compared to \$7.04 billion at December 31, 2023. While the increase in end of period deposits was minimal, the deposit mix shift we saw during 2023 continued during the quarter as higher brokered, time, and money market deposit balances were offset by decreased noninterest-bearing deposit balances and seasonal decreases in interest bearing public fund deposit balances. Rate competition for deposits persisted during the quarter.

#### **Net Interest Income and Net Interest Margin**

First quarter 2024 tax-equivalent net interest income increased \$0.57 million to \$72.06 million, up 0.79% from the previous quarter and increased from the first quarter a year ago by \$2.27 million, up 3.26%.

First quarter 2024, net interest margin was 3.54%, an increase of three basis points from the 3.51% in the previous quarter and a decrease of five basis points from the same period in 2023. On a fully tax-equivalent basis, first quarter 2024 net interest margin was 3.54%, up by three basis points compared to the 3.51% in the previous quarter and a decline of six basis points from the same period in 2023. The three basis point increase from the prior quarter was primarily due to higher rates on loan and lease balances and lower rates on short-term borrowings.

#### **Noninterest Income**

First quarter 2024 noninterest income of \$22.16 million increased \$2.08 million, up 10.36% from the previous quarter and decreased \$1.17 million, down 5.00% compared to the first quarter a year ago.

The increase in noninterest income compared to the previous quarter was mainly due to available for sale securities losses of \$2.88 million realized in the prior quarter, an increase in trust and wealth advisory income primarily from positive market performance during the quarter, and increased insurance contingent commissions offset by lower partnership investment gains, decreased interest rate swap fees and lower equipment rental income due to a change in customer preferences and continued competitive pricing pressure for new business.

The decrease in noninterest income for the first quarter of 2024 compared to a year ago was mainly due to a decrease in equipment rental income due to a change in customer preferences and continued competitive pricing pressure for new business, reduced debit card income, and decreased partnership gains. These were offset by an increase in trust and wealth advisory income primarily from positive market performance during the quarter.

### **Noninterest Expense**

First quarter 2024 noninterest expense of \$49.59 million decreased \$3.39 million, or 6.39%, from the prior quarter and increased slightly from the first quarter a year ago.

The decrease in noninterest expense from the previous quarter was primarily due to a \$1.00 million charitable contribution during the previous quarter, lower legal and professional consulting fees, a reduction in salaries and employee benefits from a decrease in group insurance claims, and lower furniture and equipment expense.

The slight increase in noninterest expense compared to the first quarter of 2023 was the result of higher salaries and wages from normal merit increases, the impact of wage inflation and an increase in the number of employees filling prior open positions, and increased incentive compensation offset by lower group insurance claims. Additionally, we saw a rise in legal fees due to a \$1.08 million reversal of accrued legal fees during the first quarter of 2023, and higher data processing expenses from technology projects offset by lower leased equipment depreciation and fewer gains on the sale of off-lease equipment.

### Credit

The allowance for loan and lease losses as of March 31, 2024, was 2.26% of total loans and leases compared to 2.26% at December 31, 2023, and 2.33% at March 31, 2023. Net charge-offs of \$6.12 million were recorded for the first quarter of 2024 compared with \$1.57 million of net recoveries in the prior quarter and net recoveries of \$0.19 million in the same quarter a year ago. The majority of the first quarter charge-offs related to the two accounts in the commercial and agricultural portfolio.

The provision for credit losses was \$6.60 million for the first quarter of 2024, an increase of \$4.68 million from the previous quarter and an increase of \$3.55 million compared with the same period in 2023. Net charge-offs during the quarter compared to net recoveries in the previous quarter were the primary reason for the increase in the provision for credit losses. The ratio of nonperforming assets to loans and leases was 0.34% as of March 31, 2024, compared to 0.37% on December 31, 2023, and 0.30% on March 31, 2023.

#### Capital

As of March 31, 2024, the common equity-to-assets ratio was 11.65%, compared to 11.34% at December 31, 2023, and 10.91% a year ago. The tangible common equity-to-tangible assets ratio was 10.79% at March 31, 2024, compared to 10.48% at December 31, 2023, and 10.01% a year earlier. The Common Equity Tier 1 ratio, calculated under banking regulatory guidelines was 13.48% at March 31, 2024 compared to 13.22% at December 31, 2023 and 13.51% a year ago.

No shares were repurchased for treasury during the first quarter of 2024.

#### **ABOUT 1ST SOURCE CORPORATION**

1st Source common stock is traded on the NASDAQ Global Select Market under "SRCE" and appears in the National Market System tables in many daily newspapers under the code name "1st Src." Since 1863, 1st Source has been committed to the success of its clients, individuals, businesses and the communities it serves. For more information, visit www.1stsource.com.

1st Source serves the northern half of Indiana and southwest Michigan and is the largest locally controlled financial institution headquartered in the area. While delivering a comprehensive range of consumer and commercial banking services through its community bank offices, 1st Source has distinguished itself with highly personalized services. 1st Source Bank also competes for business nationally by offering specialized financing services for new and used private and cargo aircraft, automobiles for leasing and rental agencies, medium and heavy-duty trucks, and construction equipment. The Corporation includes 78 banking centers, 18 1st Source Bank Specialty Finance Group locations nationwide, nine Wealth Advisory Services locations, 10 1st Source Insurance offices, and three loan production offices.

#### FORWARD LOOKING STATEMENTS

Except for historical information contained herein, the matters discussed in this document express "forward-looking statements." Generally, the words "believe," "contemplate," "seek," "plan," "possible," "assume," "hope," "expect," "intend," "targeted," "continue," "remain," "estimate," "anticipate," "project," "will," "should," "indicate," "would," "may" and similar expressions indicate forward-looking statements. Those statements, including statements, projections, estimates or assumptions concerning future events or performance, and other statements that are other than statements of historical fact, are subject to material risks and uncertainties. 1st Source cautions readers not to place undue reliance on any forward-looking statements, which speak only as of the date made.

1st Source may make other written or oral forward-looking statements from time to time. Readers are advised that various important factors could cause 1st Source's actual results or circumstances for future periods to differ materially from those anticipated or projected in such forward-looking statements. Such factors, among others, include changes in laws, regulations or accounting principles generally accepted in the United States; 1st Source's competitive position within its markets served; increasing consolidation within the banking industry; unforeseen changes in interest rates; unforeseen downturns in the local, regional or national economies or in the industries in which 1st Source has credit concentrations; and other risks discussed in 1st Source's filings with the Securities and Exchange Commission, including its Annual Report on Form 10-K, which filings are available from the SEC. 1st Source undertakes no obligation to publicly update or revise any forward-looking statements.

#### NON-GAAP FINANCIAL MEASURES

The accounting and reporting policies of 1st Source conform to generally accepted accounting principles ("GAAP") in the United States and prevailing practices in the banking industry. However, certain non-GAAP performance measures are used by management to evaluate and measure the Company's performance. Although these non-GAAP financial measures are frequently used by investors to evaluate a financial institution, they have limitations as analytical tools, and should not be considered in isolation, or as a substitute for analyses of results as reported under GAAP. These include taxable-equivalent net interest income (including its individual components), net interest margin (including its individual components), the efficiency ratio, tangible common equity-to-tangible assets ratio and tangible book value per common share. Management believes that these measures provide users of the Company's financial information a more meaningful view of the performance of the interest-earning assets and interest-bearing liabilities and of the Company's operating efficiency. Other financial holding companies may define or calculate these measures differently.

Management reviews yields on certain asset categories and the net interest margin of the Company and its banking subsidiaries on a fully taxable-equivalent ("FTE") basis. In this non-GAAP presentation, net interest income is adjusted to reflect tax-exempt interest income on an equivalent before-tax basis. This measure ensures comparability of net interest income arising from both taxable and tax-exempt sources. Net interest income on a FTE basis is also used in the calculation of the Company's efficiency ratio. The efficiency ratio, which is calculated by dividing non-interest expense by total taxable-equivalent net revenue (less securities gains or losses and lease depreciation), measures how much it costs to produce one dollar of revenue. Securities gains or losses and lease depreciation are excluded from this calculation to better match revenue from daily operations to operational expenses. Management considers the tangible common equity-to-tangible assets ratio and tangible book value per common share as useful measurements of the Company's equity.

See the table marked "Reconciliation of Non-GAAP Financial Measures" for a reconciliation of certain non-GAAP financial measures used by the Company with their most closely related GAAP measures.

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(charts attached)

### 1st OUARTER 2024 FINANCIAL HIGHLIGHTS

(Unaudited - Dollars in thousands, except per share data)

Tonunicu Donars in mousanas, except per share analy		Three Months Ended				
		March 31, 2024	D	ecember 31, 2023		March 31, 2023
AVERAGE BALANCES						
Assets	\$	8 652 144	\$	8 553 500	\$	8 323 431
Farning assets		8 182 165		8 071 861		7 864 595
Investments		1 608 094		1 596 602		1 768 621
Loans and leases		6.504.069		6.387.858		6.036.203
Denosits		7 011 105		7 068 668		6 869 006
Interest hearing liabilities		5 783 480		5 678 546		5 345 498
Common shareholders' equity		1 006 286		949 939		890 294
Total equity		1.084.654		1.013.114		949.879
NCOME STATEMENT DATA						
Net interest income	\$	71 915	\$	71 330	\$	69 565
Net interest income - FTE <sup>(1)</sup>		72.063		71 496		69 791
Provision for credit losses		6.595		1.911		3.049
Noninterest income		22.156		20.076		23.323
Noninterest expense		49 586		52.972		49 421
Net income		29 462		28 417		31 131
Net income available to common shareholders		29.455		28.429		31.124
PER SHARE DATA						
Basic net income per common share	.\$	1 19	\$	1 15	\$	1.25
Diluted net income per common share		1 19		1 15		1.25
Common cash dividends declared		0.34		0.34		0.32
Book value per common share <sup>(2)</sup>		41.26		40.50		36.81
Tangible book value per common share <sup>(1)</sup>		37 83		37.06		33 42
Market value - High		55 25		56 59		53 85
Market value - Low		48.32		41.30		42.50
Basic weighted average common shares outstanding		24.459.088		24.430.477		24.687.087
Diluted weighted average common shares outstanding		24 459 088		24 430 477		24 687 087
KEY RATIOS						
Return on average assets		1.37 9	6	1.32 %	6	1.52 %
Return on average common shareholders' equity		11.77		11.87		14.18
Average common shareholders' equity to average assets		11.63		11.11		10.70
End of neriod tangible common equity to tangible assets <sup>(1)</sup>		10 79		10 48		10.01
Risk-based capital - Common Equity Tier 1 <sup>(3)</sup>		13.48		13.22		13.51
Risk-based capital - Tier 1 <sup>(3)</sup>		15.15		14.99		15.15
Risk-based capital - Total <sup>(3)</sup>		16.41		16.25		16.41
Net interest margin		3 54		3 51		3 59
Net interest margin - FTE <sup>(1)</sup>		3.54		3.51		3.60
Efficiency ratio: expense to revenue		52.71		57.95		53.20
Efficiency ratio: expense to revenue - adjusted <sup>(1)</sup>		52.56		56.40		52.92
Net charge-offs (recoveries) to average loans and leases		0 38		(0.10)		(0.01)
Loan and lease loss allowance to loans and leases		2.26		2.26		2.33
Nonnerforming assets to loans and leases		0.34		0.37		0.30

	Ι	March 31. 2024		December 31. 2023		September 30. 2023		June 30. 2023	March 31. 2023
END OF PERIOD BALANCES									
Assets	\$	8.667.837	\$	8.727.958	\$	8.525.058	\$	8.414.818 \$	8.329.803
Loans and leases		6.562.772		6.518.505		6.353.648		6.215.343	6.116.716
Denosits		7.055.311		7.038.581		6.967.492		6.976.518	6.801.464
Allowance for loan and lease losses		148 024		147 552		144 074		143 542	142.511
Goodwill and intangible assets		83.912		83.916		83.921		83.897	83.901
Common shareholders' equity		1.009.886		989.568		924.250		921.020	909.159
Total equity		1.081.549		1.068.263		982.997		980.087	968.444
ASSET OUALITY									
Loans and leases past due 90 days or more	\$	26	\$	149	\$	154	\$	56 \$	24
Nonaccrual loans and leases		22.097		23.381		16.617		20.481	18.062
Other real estate						117		193	117
Repossessions		308		705		233		47	445
Total nonperforming assets	\$	22.431	\$	24.235	\$	17.121	\$	20.777 \$	18.648

(1) See "Reconciliation of Non-GAAP Financial Measures" for more information on this performance measure/ratio.

(2) Calculated as common shareholders' equity divided by common shares outstanding at the end of the period.

(3) Calculated under banking regulatory guidelines.

### CONSOLIDATED STATEMENTS OF FINANCIAL CONDITION

(Unaudited - Dollars in thousands)

naudited - Dollars in thousands)		March 31, 2024	December 31, 2023		Sei	ntember 30, 2023	Ι	March 31, 2023
ASSETS								
Cash and due from banks	\$	41.533	\$	77.474	\$	75.729	\$	66.866
Federal funds sold and interest bearing deposits with other banks		39.381		52.194		35.406		27.171
Investment securities available-for-sale		1,583,244		1,622,600		1,605,242		1,713,480
Other investments		25.075		25.075		25.075		25.293
Mortgages held for sale		2.881		1.442		3.118		2.068
Loans and leases. net of unearned discount:								
Commercial and agricultural		731.527		766.223		763.051		795.429
Renewable energy		413.662		399.708		364.949		375.330
Auto and light truck		997.465		966.912		901.484		875.564
Medium and heavy duty truck		303.799		311.947		323.202		326.588
Aircraft		1.104.058		1.078.172		1.079.581		1.056.829
Construction equipment		1.092.585		1.084.752		1.062.097		991.412
Commercial real estate		1.135.595		1.129.861		1.088.199		954.221
Residential real estate and home equity		643.856		637.973		627.515		594.618
Consumer		140,225		142,957		143,570		146,725
Total loans and leases		6.562.772		6.518.505		6.353.648		6.116.716
Allowance for loan and lease losses		(148.024)		(147,552)		(144,074)		(142,511)
Net loans and leases		6.414.748		6.370.953		6.209.574		5.974.205
Equipment owned under operating leases, net		16.691		20.366		24.096		30.083
Net premises and equipment		45.689		46.159		43.951		44.034
Goodwill and intangible assets		83.912		83.916		83.921		83.901
Accrued income and other assets		414.683		427,779		418.946		362.702
Total assets	\$	8.667.837	\$	8,727,958	\$	8.525.058	\$	8.329.803
LIABILITIES		0.007.057		0.121.750	0	0.020.000	<u></u>	0.527.005
Deposits:								
Noninterest-bearing demand	\$	1.618.498	\$	1.655.728	\$	1.680.725	\$	1.815.123
Interest-bearing deposits:	U)	1.010.470	U)	1.055.720		1.000.725	U.	1.015.125
Interest-bearing demand		2.364.751		2.430.833		2.416.864		2.403.818
Savings		1.270.401		1.213.334		1.180.837		1.171.418
		1.270.401						
Time Total interest bearing denosits				1.738.686		1.689.066		<u>1.411.105</u> 4.986.341
Total interest-bearing deposits		5.436.813		5.382.853		<u>5.286.767</u> 6.967.492		
Total deposits		7.055.311		7.038.581		0.90/.492		6.801.464
Short-term borrowings:		02 501		55.000		40.225		72.20(
Federal funds purchased and securities sold under agreements to repurchase		82.591		55.809		48.335		73.396
Other short-term borrowings		166.989		256.550		223.757		229.640
Total short-term borrowings		249.580		312.359		272.092		303.036
Long-term debt and mandatorily redeemable securities		39.406		47.911		46.533		46.714
Subordinated notes		58 764		58 764		58 764		58 764
Accrued expenses and other liabilities Total liabilities		<u>183.227</u> 7,586,288		202.080 7,659,695		<u>197.180</u> 7,542,061		<u>151.381</u> 7,361,359
SHAREHOLDERS' EOUITY		7,500,200		7,037,075		7,542,001		7,501,557
Preferred stock; no par value Authorized 10.000.000 shares; none issued or outstanding		_		_		_		_
Common stock; no par value Authorized 40,000,000 shares; issued 28,205,674 shares at March 31, 2024, December 31, 2023, Sentember 30, 2023, and March 31, 2023, respectively		436,538		436,538		436,538		436,538
Retained earnings		812.413		789.842		769.603		719.495
Cost of common stock in treasury (3,728,016, 3,771,070, 3,776,591, and 3,510,122 shares at March 31, 2024, December 31, 2023, September 30, 2023, and		(129,790)		(130,489)		(130,579)		
March 31, 2023, respectively)		,						(119,409)
Accumulated other comprehensive loss		(109,275)		(106.323)		(151,312)		(127,465)
Total shareholders' equity		1,009,886		989,568		924,250		909,159
Noncontrolling interests		71,663		78,695		58,747		59,285
Total equity		1.081.549		1.068.263		982.997		968.444
Total liabilities and equity	\$	8,667,837	\$	8,727,958	\$	8,525,058	\$	8,329,803

### CONSOLIDATED STATEMENTS OF INCOME

(Unaudited - Dollars in thousands, except per share amounts)

		Three Months Ended					
	Marc 20	ch 31. 24	December 31. 2023	March 31. 2023			
Interest income:	<b>*</b> *						
Loans and leases	\$	109,202	\$ 107,103	\$	86,689		
Investment securities, taxable		6,079	5,989		6,648		
Investment securities, tax-exempt		260	314		482		
Other		927	1,165		637		
Total interest income		116,468	114,571		94,456		
Interest expense:					,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		
Deposits		39,744	38,624		21,263		
Short-term borrowings		3,102	1,878		1,393		
Subordinated notes		1,061	1,066		1,020		
Long-term debt and mandatorily redeemable securities		646	1,673		1,020		
Total interest expense		44,553	43,241		24,891		
Net interest income		71,915	71,330		69,565		
Provision for credit losses		6,595	1,911		3,049		
Net interest income after provision for credit losses		65,320	69,419		66,516		
Noninterest income:		05,520	09,419		00,510		
		( 297	5.012		5 (70		
Trust and wealth advisory		6,287	5,912		5,679		
Service charges on deposit accounts		3,070	3,331		3,003		
Debit card		4,201	4,395		4,507		
Mortgage banking		950	772		802		
Insurance commissions		1,776	1,527		2,029		
Equipment rental		1,671	1,907		2,503		
Losses on investment securities available-for-sale		—	(2,882)		(44)		
Other		4,201	5,114		4,844		
Total noninterest income		22,156	20,076		23,323		
Noninterest expense:							
Salaries and employee benefits		29.572	29.913		28.597		
Net occupancy		2.996	2.925		2.622		
Furniture and equipment Data processing		1.149 6.500	1.715 6.341		1.307 6.157		
Depreciation – leased equipment		1.288	1.523		2.022		
Professional fees		1.345	2.556		682		
FDIC and other insurance		1.657	1.624		1.360		
Business development and marketing		1.744	2.335		1.972		
Other		3,335	4,040		4,702		
Total noninterest expense		49,586	52,972		49,421		
Income before income taxes		37,890	36,523		40,418		
Income tax expense		8,428	8,106		9,287		
Net income		29,462	28,417		31,131		
Net (income) loss attributable to noncontrolling interests		(7)	12		(7)		
Net income available to common shareholders	\$		\$ 28,429	\$	31,124		
Per common share:					,		
Basic net income per common share	\$	1.19	\$ 1.15	\$	1.25		
Diluted net income per common share	\$		\$ 1.15	\$	1.25		
Cash dividends	\$		\$ 0.34	\$	0.32		
Basic weighted average common shares outstanding		459,088	24,430,477	Ψ	24,687,087		
Diluted weighted average common shares outstanding		459,088	24,430,477		24,687,087		
Braces weighted average confinion shares outstanding	24,4	100,000	/ / ۲٫۳٫۶۰٫۴		ג,007,007		

# 1st SOURCE CORPORATION DISTRIBUTION OF ASSETS, LIABILITIES AND SHAREHOLDERS' EQUITY

INTEREST RATES AND INTEREST DIFFERENTIAL

(Unaudited - Dollars in thousands)

				Thre	e Months End	ed				
	Μ	Iarch 31, 2024		Dee	cember 31, 202	3	М	larch 31, 2023		
	Average Balance	Interest Income/E xpense	Yield/ Rate	Average Balance	Interest Income/E xpense	Yield/ Rate	Average Balance	Interest Income/E xpense	Yield/ Rate	
ASSETS										
Investment securities available-for-sale:										
Taxable	\$ 1,576,579	\$ 6,079	1.55 %	\$ 1,559,351	\$ 5,989	1.52 %	\$ 1,711,177	\$ 6,648	1.58 %	
Tax exempt <sup>(1)</sup>	31,515	327	4.17 %	37,251	392	4.17 %	57,444	605	4.27 %	
Mortgages held for sale	1,830	34	7.47 %	2,010	41	8.09 %	2,410	32	5.38 %	
Loans and leases, net of unearned discount <sup>(1)</sup>	6,504,069	109,249	6.76 %	6,387,858	107,150	6.65 %	6,036,203	86,760	5.83 %	
Other investments	68,172	927	5.47 %	85,391	1,165	5.41 %	57,361	637	4.50 %	
Total earning assets <sup>(1)</sup>	8,182,165	116,616	5.73 %	8,071,861	114,737	5.64 %	7,864,595	94,682	4.88 %	
Cash and due from banks	61,889			70,352			71,921			
Allowance for loan and lease losses	(148,982)			(146,076)			(141,054)			
Other assets	557,072			557,363			527,969			
Total assets	\$ 8,652,144			\$ 8,553,500			\$ 8,323,431			
LIABILITIES AND SHAREHOLDERS' EQ Interest-bearing deposits		\$ 39,744	2.96 %	\$ 5,383,925	\$ 38,624	2.85 %	\$ 4,988,093	\$ 21,263	1.73 %	
LIABILITIES AND SHAREHOLDERS' EQ Interest-bearing deposits Short-term borrowings:	<b>DUITY</b> \$ 5,394,854				. ,					
LIABILITIES AND SHAREHOLDERS' EQ Interest-bearing deposits Short-term borrowings: Securities sold under agreements to repurchase	<b>DUITY</b> \$ 5,394,854 47,973	47	0.39 %	52,278	29	0.22 %	134,501	40	0.12 %	
LIABILITIES AND SHAREHOLDERS' EQ Interest-bearing deposits Short-term borrowings: Securities sold under agreements to repurchase Other short-term borrowings	<b>DUITY</b> \$ 5,394,854 47,973 234,672	47 3,055	0.39 % 5.24 %	52,278 136,814	29 1,849	0.22 % 5.36 %	134,501 118,760	40 1,353	0.12 % 4.62 %	
LIABILITIES AND SHAREHOLDERS' EQ Interest-bearing deposits Short-term borrowings: Securities sold under agreements to repurchase	<b>DUITY</b> \$ 5,394,854 47,973	47	0.39 %	52,278	29	0.22 %	134,501	40	0.12 %	
LIABILITIES AND SHAREHOLDERS' EQ Interest-bearing deposits Short-term borrowings: Securities sold under agreements to repurchase Other short-term borrowings Subordinated notes Long-term debt and mandatorily redeemable	DUITY \$ 5,394,854 47,973 234,672 58,764	47 3,055 1,061	0.39 % 5.24 % 7.26 %	52,278 136,814 58,764	29 1,849 1,066	0.22 % 5.36 % 7.20 %	134,501 118,760 58,764	40 1,353 1,020	0.12 % 4.62 % 7.04 %	
LIABILITIES AND SHAREHOLDERS' EQ Interest-bearing deposits Short-term borrowings: Securities sold under agreements to repurchase Other short-term borrowings Subordinated notes Long-term debt and mandatorily redeemable securities	DUITY \$ 5,394,854 47,973 234,672 58,764 47,217	47 3,055 1,061 646	0.39 % 5.24 % 7.26 % 5.50 %	52,278 136,814 58,764 46,765	29 1,849 1,066 1,673	0.22 % 5.36 % 7.20 % 14.19 %	134,501 118,760 58,764 45,380	40 1,353 1,020 1,215	0.12 % 4.62 % 7.04 % 10.86 %	
LIABILITIES AND SHAREHOLDERS' EQ Interest-bearing deposits Short-term borrowings: Securities sold under agreements to repurchase Other short-term borrowings Subordinated notes Long-term debt and mandatorily redeemable securities Total interest-bearing liabilities	DUITY \$ 5,394,854 47,973 234,672 58,764 47,217 5,783,480	47 3,055 1,061 646	0.39 % 5.24 % 7.26 % 5.50 %	52,278 136,814 58,764 46,765 5,678,546	29 1,849 1,066 1,673	0.22 % 5.36 % 7.20 % 14.19 %	134,501 118,760 58,764 45,380 5,345,498	40 1,353 1,020 1,215	0.12 % 4.62 % 7.04 % 10.86 %	
LIABILITIES AND SHAREHOLDERS' EQ Interest-bearing deposits Short-term borrowings: Securities sold under agreements to repurchase Other short-term borrowings Subordinated notes Long-term debt and mandatorily redeemable securities Total interest-bearing liabilities Noninterest-bearing deposits	DUITY \$ 5,394,854 47,973 234,672 58,764 47,217 5,783,480 1,616,251	47 3,055 1,061 646	0.39 % 5.24 % 7.26 % 5.50 %	52,278 136,814 58,764 46,765 5,678,546 1,684,743	29 1,849 1,066 1,673	0.22 % 5.36 % 7.20 % 14.19 %	134,501 118,760 58,764 45,380 5,345,498 1,880,913	40 1,353 1,020 1,215	0.12 % 4.62 % 7.04 % 10.86 %	
LIABILITIES AND SHAREHOLDERS' EQ Interest-bearing deposits Short-term borrowings: Securities sold under agreements to repurchase Other short-term borrowings Subordinated notes Long-term debt and mandatorily redeemable securities Total interest-bearing liabilities Noninterest-bearing deposits Other liabilities	DUITY \$ 5,394,854 47,973 234,672 58,764 47,217 5,783,480 1,616,251 167,759	47 3,055 1,061 646	0.39 % 5.24 % 7.26 % 5.50 %	52,278 136,814 58,764 46,765 5,678,546 1,684,743 177,097	29 1,849 1,066 1,673	0.22 % 5.36 % 7.20 % 14.19 %	134,501 118,760 58,764 45,380 5,345,498 1,880,913 147,141	40 1,353 1,020 1,215	0.12 % 4.62 % 7.04 % 10.86 %	
LIABILITIES AND SHAREHOLDERS' EQ Interest-bearing deposits Short-term borrowings: Securities sold under agreements to repurchase Other short-term borrowings Subordinated notes Long-term debt and mandatorily redeemable securities Total interest-bearing liabilities Noninterest-bearing deposits Other liabilities Shareholders' equity	DUITY \$ 5,394,854 47,973 234,672 58,764 47,217 5,783,480 1,616,251 167,759 1,006,286	47 3,055 1,061 646	0.39 % 5.24 % 7.26 % 5.50 %	52,278 136,814 58,764 46,765 5,678,546 1,684,743 177,097 949,939	29 1,849 1,066 1,673	0.22 % 5.36 % 7.20 % 14.19 %	134,501 118,760 58,764 45,380 5,345,498 1,880,913 147,141 890,294	40 1,353 1,020 1,215	0.12 % 4.62 % 7.04 % 10.86 %	
LIABILITIES AND SHAREHOLDERS' EQ Interest-bearing deposits Short-term borrowings: Securities sold under agreements to repurchase Other short-term borrowings Subordinated notes Long-term debt and mandatorily redeemable securities Total interest-bearing liabilities Noninterest-bearing deposits Other liabilities Shareholders' equity Noncontrolling interests	DUITY \$ 5,394,854 47,973 234,672 58,764 47,217 5,783,480 1,616,251 167,759 1,006,286 78,368	47 3,055 1,061 646	0.39 % 5.24 % 7.26 % 5.50 %	52,278 136,814 58,764 46,765 5,678,546 1,684,743 177,097 949,939 63,175	29 1,849 1,066 1,673	0.22 % 5.36 % 7.20 % 14.19 %	134,501 118,760 58,764 45,380 5,345,498 1,880,913 147,141 890,294 59,585	40 1,353 1,020 1,215	0.12 % 4.62 % 7.04 % 10.86 %	
LIABILITIES AND SHAREHOLDERS' EQ Interest-bearing deposits Short-term borrowings: Securities sold under agreements to repurchase Other short-term borrowings Subordinated notes Long-term debt and mandatorily redeemable securities Total interest-bearing liabilities Noninterest-bearing deposits Other liabilities Shareholders' equity Noncontrolling interests Total liabilities and equity	DUITY \$ 5,394,854 47,973 234,672 58,764 47,217 5,783,480 1,616,251 167,759 1,006,286 78,368	47 3,055 1,061 646 44,553	0.39 % 5.24 % 7.26 % 5.50 %	52,278 136,814 58,764 46,765 5,678,546 1,684,743 177,097 949,939 63,175	29 1,849 1,066 1,673 43,241	0.22 % 5.36 % 7.20 % 14.19 %	134,501 118,760 58,764 45,380 5,345,498 1,880,913 147,141 890,294 59,585	40 1,353 1,020 1,215 24,891	0.12 % 4.62 % 7.04 % 10.86 %	
LIABILITIES AND SHAREHOLDERS' EQ Interest-bearing deposits Short-term borrowings: Securities sold under agreements to repurchase Other short-term borrowings Subordinated notes Long-term debt and mandatorily redeemable securities Total interest-bearing liabilities Noninterest-bearing deposits Other liabilities Shareholders' equity Noncontrolling interests Total liabilities and equity Less: Fully tax-equivalent adjustments	DUITY \$ 5,394,854 47,973 234,672 58,764 47,217 5,783,480 1,616,251 167,759 1,006,286 78,368	47 3,055 1,061 646 44,553 (148)	0.39 % 5.24 % 7.26 % 5.50 % 3.10 %	52,278 136,814 58,764 46,765 5,678,546 1,684,743 177,097 949,939 63,175	29 1,849 1,066 1,673 43,241	0.22 % 5.36 % 7.20 % 14.19 % 3.02 %	134,501 118,760 58,764 45,380 5,345,498 1,880,913 147,141 890,294 59,585	40 1,353 1,020 1,215 24,891 (226)	0.12 % 4.62 % 7.04 % 10.86 % 1.89 %	

(1) See "Reconciliation of Non-GAAP Financial Measures" for more information on this performance measure/ratio.

#### RECONCILIATION OF NON-GAAP FINANCIAL MEASURES

(Unaudited - Dollars in thousands, except per share data)

		 Three Months Ended					
		March 31,	D	ecember 31,		March 31,	
		2024		2023		2023	
Calc	ulation of Net Interest Margin						
(A)	Interest income (GAAP)	\$ 116,468	\$	114,571	\$	94,456	
	Fully tax-equivalent adjustments:						
(B)	– Loans and leases	81		88		103	
(C)	<ul> <li>Tax exempt investment securities</li> </ul>	67		78		123	
(D)	Interest income – FTE (A+B+C)	116,616		114,737		94,682	
(E)	Interest expense (GAAP)	44,553		43,241		24,891	
(F)	Net interest income (GAAP) (A-E)	71,915		71,330		69,565	
(G)	Net interest income - FTE (D-E)	72,063		71,496		69,791	
(H)	Annualization factor	4.022		3.967		4.056	
(I)	Total earning assets	\$ 8,182,165	\$	8,071,861	\$	7,864,595	
	Net interest margin (GAAP-derived) (F*H)/I	3.54 9	<i>/</i> 0	3.51 %	6	3.59 %	
	Net interest margin – FTE (G*H)/I	3.54 9	6	3.51 %	6	3.60 %	
Calc	ulation of Efficiency Ratio						
(F)	Net interest income (GAAP)	\$ 71,915	\$	71,330	\$	69,565	
(G)	Net interest income – FTE	72,063		71,496		69,791	
(J)	Plus: noninterest income (GAAP)	22,156		20,076		23,323	
(K)	Less: gains/losses on investment securities and partnership investments	(1,037)		1,173		(1,522)	
(L)	Less: depreciation – leased equipment	(1,288)		(1,523)		(2,022)	
(M)	Total net revenue (GAAP) (F+J)	94,071		91,406		92,888	
(N)	Total net revenue – adjusted (G+J-K-L)	91,894		91,222		89,570	
(O)	Noninterest expense (GAAP)	49,586		52,972		49,421	
(L)	Less:depreciation – leased equipment	(1,288)		(1,523)		(2,022)	
(P)	Noninterest expense – adjusted (O–L)	48,298		51,449		47,399	
	Efficiency ratio (GAAP-derived) (O/M)	52.71 9	6	57.95 %	6	53.20 %	
	Efficiency ratio – adjusted (P/N)	52.56 %	6	56.40 %	6	52.92 %	
				nd of Period			
		March 31,	D	ecember 31,		March 31,	
		2024		2023		2023	
Calc	ulation of Tangible Common Equity-to-Tangible Assets Ratio						
(Q)	Total common shareholders' equity (GAAP)	\$ 1,009,886	\$	989,568	\$	909,159	
(R)	Less: goodwill and intangible assets	(83,912)		(83,916)		(83,901)	
(S)	Total tangible common shareholders' equity (Q-R)	\$ 925,974	\$	905,652	\$	825,258	
(T)	Total assets (GAAP)	8,667,837		8,727,958		8,329,803	
(R)	Less: goodwill and intangible assets	(83,912)		(83,916)		(83,901)	
(U)	Total tangible assets (T–R)	\$ 8,583,925	\$	8,644,042	\$	8,245,902	
	Common equity-to-assets ratio (GAAP-derived) (Q/T)	11.65 9	6	11.34 %	6	10.91 %	
	Tangible common equity-to-tangible assets ratio (S/U)	10.79 9	6	10.48 %	6	10.01 %	

Calculation of Tangible Book Value per Common Share						
(Q) Total common shareholders' equity (GAAP)	\$ 1	,009,886	\$	989,568	\$	909,159
(V) Actual common shares outstanding	24	,477,658	2	4,434,604	2	24,695,552
Book value per common share (GAAP-derived) (Q/V)*1000	\$	41.26	\$	40.50	\$	36.81
Tangible common book value per share (S/V)*1000	\$	37.83	\$	37.06	\$	33.42

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